



Since 2007, Making IT Experts & Products

Course: Microsoft Dynamics 365

Duration: 30 Hrs (Changeable) | Fees: Individual / Batch

Since 2007, Nestsoft TechnoMaster has been providing training, internships, and services in IT technologies, both online and offline, with the expertise of over 250 industry experts. We have delivered internships, training, and seminars to more than 50,000 students, resulting in numerous success stories. We offer 100% placement support through JobsNEAR.in

Our Courses/Internship

- Python/Django Fullstack
- Artificial Intelligence
- Machine Learning
- Data Science
- Software Testing (All)
- Wordpress, Woocommerce
- Digital Marketing, SEO
- Php/MySQL, Laravel
- Flutter, Android, IOS
- Asp.net MVC
- Web Design, Javascript
- Angular JS, React JS
- CCNA, MCSA, CCNP
- AWS, GCP, Azure
- Odoo, SalesForce, Sap
- Microsoft Excel
- Ethical Hacking



Syllabus on the Next Page ..



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1. Syllabus Overview

Basic Modules

Introduction to Dynamics 365:

- * Overview of Dynamics 365 CRM and ERP applications.
- * Cloud architecture and deployment models.

Core CRM Functionalities:

- * Lead and opportunity management.
- * Sales process automation.
- * Customer service and case management.

Core ERP Functionalities:

- * Financial management.
- * Supply chain and inventory management.
- * Basic reporting and analytics.

Intermediate Modules

Customization and Configuration:

- * Managing entities, fields, and forms.
- * Creating workflows, business rules, and process flows.
- * Role-based security settings.

Integration and Data Management:

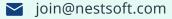
- * Data import/export.
- * Integrating Dynamics 365 with Power
- * Platform (Power BI, Power Apps).
- * API integration basics.

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Marketing Module:

- * Campaign management.
- * Customer segmentation and targeting.
- * Insights and analytics.

Advanced Modules

Advanced Analytics and Al:

- * Using AI Builder for insights.
- * Predictive analytics with customer data.

Advanced ERP Functionalities:

- * Budgeting and financial forecasting.
- * Advanced supply chain management.

Custom Development:

- * Scripting using JavaScript and C#.
- * Plugin development and custom
- * workflow activities.
- * Extending functionality with Azure services.

(Click on Course for more details)

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- Thank You -

N.B:This syllabus is not final and can be customized as per requirements / updates.

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