

Since 2007, Making IT Experts & Products

Course: Microsoft Dynamics 365

Duration: 30 Hrs (Changeable) | Fees: Individual / Batch

Since 2007, Nestsoft TechnoMaster has been providing training, internships, and services in IT technologies, both online and offline, with the expertise of **over 250 industry experts**. We have delivered internships, training, and seminars to more than 50,000 students, resulting in numerous success stories. **We offer 100% placement support through JobsNEAR.in**

Our Courses/Internship

- Python/Django Fullstack
- Artificial Intelligence
- Machine Learning
- Data Science
- Software Testing (All)
- Wordpress, Woocommerce
- Digital Marketing, SEO
- Php/MySQL, Laravel
- Flutter, Android, IOS
- Asp.net MVC
- Web Design, Javascript
- Angular JS, React JS
- CCNA, MCSA, CCNP
- AWS, GCP, Azure
- Odoo, SalesForce, Sap
- Microsoft Excel
- Ethical Hacking



Syllabus on the Next Page ..



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1. Syllabus Overview

Basic Modules

Introduction to Dynamics 365:

- * Overview of Dynamics 365 CRM and ERP applications.
- * Cloud architecture and deployment models.

Core CRM Functionalities:

- * Lead and opportunity management.
- * Sales process automation.
- * Customer service and case management.

Core ERP Functionalities:

- * Financial management.
- * Supply chain and inventory management.
- * Basic reporting and analytics.

Intermediate Modules

Customization and Configuration:


- * Managing entities, fields, and forms.
- * Creating workflows, business rules, and process flows.
- * Role-based security settings.

Integration and Data Management:

- * Data import/export.
- * Integrating Dynamics 365 with Power
- * Platform (Power BI, Power Apps).
- * API integration basics.

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Marketing Module:

- * Campaign management.
- * Customer segmentation and targeting.
- * Insights and analytics.

Advanced Modules

Advanced Analytics and AI:

- * Using AI Builder for insights.
- * Predictive analytics with customer data.

Advanced ERP Functionalities:

- * Budgeting and financial forecasting.
- * Advanced supply chain management.

Custom Development:

- * Scripting using JavaScript and C#.
- * Plugin development and custom workflow activities.
- * Extending functionality with Azure services.

(Click on Course for more details)

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- Thank You -

N.B: This syllabus is not final and can be customized as per requirements / updates.

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